



**Collaborative
Activities
(2015- 2016)**

Collaborative activity conducted between
VIJAYA INSTITUTE OF PHARMACEUTICAL SCIENCES FOR WOMEN
&
FUTURE WISE

Title of Activity	Communicative English Training
Resource Person	Mr. L. V. Gangadhar Rao, Future Wise.
Date	27.07.2015 - 12.09.2015
Duration	07 Weeks
Place	VIPW, Vijayawada.
Students Participated	72
Description	Vijaya Institute of Pharmaceutical Sciences for Women in collaboration with Future Wise organized "Communicative English Training" Program for II B. Pharm students to enhance the learner's communication skills and to develop leadership qualities and professional awareness in the students



Students of II B. Pharm Participating in Communicative English Training



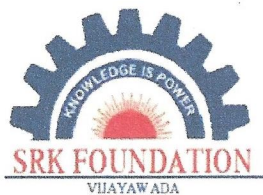
MEMORANDUM OF UNDERSTANDING (MOU)

Between

**VIJAYA INSTITUTE OF PHARMACEUTICAL SCIENCES FOR
WOMEN,**

Enikepadu, Vijayawada, Andhra Pradesh- 521108.

&



FUTURE WISE

**D.No: 1-23, Near Panchayath office,
savaragudem (P.O), Gannavaram (M.D),
Krishna District - 521107**



This Memorandum of understanding [hereinafter called as the 'MOU'] is entered and executed on date 05.06.2015.

SUMMARY

Future Wise's vision for this engagement is to impart knowledge, skill and attitude to students of Vijaya Institute of Pharmaceutical Sciences for Women to be successful not only in placement process and interviews but also in their career with over several hours of soft skills training and development experience, Learning Curve continues to impact lives by logically channelizing the potential of the individuals as well as collective learning scenarios. With our engagement approach of placing the "END as the BEGINNING", we structure our training content and delivery based on clear objectives to be delivered to our clients. We not only understand the client's needs but also know how to transform and implement them into training being imparted.

INTRODUCTION

"We at **FUTURE WISE** envision a continued growth for our clients through rapid but systematic knowledge sharing with an acute focus on developing Knowledge, Skill and Attitude."

Vijaya Institute of Pharmaceutical Sciences for Women has always been at the fore front of this endeavor offering courses adhering to global standards by developing new curriculum and introducing new learning techniques. This institution is the wing of **SRK Foundation**, where education as a service is promoted for the cause & development of the country. **SRK Foundation** has a vision of eradicating illiteracy and to develop self-sustenance of the deprived, under privileged rural mass. **Vijaya Institute of Pharmaceutical Sciences for Women** is approved by AICTE, Pharmacy Council of India (PCI) and is affiliated to Jawaharlal Nehru Technological University, Kakinada.

COURSE STRUCTURE

PHASE- I: 7 Weeks (70 Hours)

Knowledge Areas	Hours	B. Pharmacy II Year Students
Training Need Assessment	4 Hours	Yes
Formation of teams & Introduction	2 Hours	Yes
HAP & D P Presentation Allotment	2 Hours	Yes
S E Session - 1	2 Hours	Yes
S E Session - 2	2 Hours	Yes
S E Session - 3	2 Hours	Yes
Nervous System (H A P)	2 Hours	Yes
Fundamental operations in pharmaceutical formulations. (D P)	2 Hours	Yes
Respiratory System (H A P)	2 Hours	Yes
S E Session - 4	2 Hours	Yes
Digestive System (H A P)	2 Hours	Yes
S E Session - 5	2 Hours	Yes
Role of labeling design after pharmaceutical formulation. (D P)	2 Hours	Yes
S E Session - 6	2 Hours	Yes
Cardiovascular System (H A P)	2 Hours	Yes
S E Session - 7	2 Hours	Yes
Pharmaceutical oral liquids importance	2 Hours	Yes
Haemopoietic System	2 Hours	Yes
S E Session - 8	2 Hours	Yes
Lymphatic System	2 Hours	Yes
Excretory System (H A P)	2 Hours	Yes
S E Session - 9	2 Hours	Yes

Pharmaceutical solid dosage forms and importance (D P)	2 Hours	Yes
S E Session - 10	2 Hours	Yes
Male reproductive System (H A P)	2 Hours	Yes
S E Session - 11	2 Hours	Yes
Female reproductive System (H A P)	2 Hours	Yes
Pharmaceutical semi solid dosage forms (D P)	2 Hours	Yes
S E Session - 12	2 Hours	Yes
Endocrine System (H A P)	2 Hours	Yes
Incompatibility types overcoming methods (D P)	2 Hours	Yes
S E Session - 13	2 Hours	Yes
Skeletal System (H A P)	2 Hours	Yes
S E Session - 14	2 Hours	Yes
Final Session	8 Hours	Yes

PHASE- II: 4 Weeks (40 Hours)

Knowledge Areas	Hours	B. Pharmacy III Year Students
Training Need Assessment	4 Hours	Yes
Allotment of Live Projects	2 Hours	Yes
Attitude	2 Hours	Yes
Time Management	2 Hours	Yes
Live Project - 1	2 Hours	Yes
Presentation Skills	2 Hours	Yes
Adaptability Skills	2 Hours	Yes
Stress Management & Handling Conflict	2 Hours	Yes
Negotiation Skills	2 Hours	Yes
Live Project - 2	2 Hours	Yes
Selling Skills	2 Hours	Yes
Interpersonal Skills	2 Hours	Yes
Team Building Skills	2 Hours	Yes
Emotional Intelligence	2 Hours	Yes
Live Project - 3	2 Hours	Yes
Leadership Skills	2 Hours	Yes
Persuasion/ Influencing Skills	2 Hours	Yes
Live Project - 4	2 Hours	Yes

Live Project - 5	2 Hours	Yes
Final Session	2 Hours	Yes

PHASE- III: 3 Weeks (30 Hours)

Knowledge Areas	Hours	B. Pharmacy IV Year Students
Training Need Assessment (TNA)	2 Hours	Yes
Importance of Communicative English	2 Hours	Yes
Oral Communication	2 Hours	Yes
Developing Effective Communication Skill	2 Hours	Yes
Self-Introduction in an Interview	2 Hours	Yes
Industry Expectations and Career Planning	2 Hours	Yes
Self-Awareness	2 Hours	Yes
Goal Setting	2 Hours	Yes
Communicating Professional Self in an Interview	2 Hours	Yes
Grooming and Etiquette	2 Hours	Yes
Resume Writing	2 Hours	Yes
Group Discussion	2 Hours	Yes
Interviews - Personal and H R	2 Hours	Yes
Interviews - Telephonic	2 Hours	Yes
Interviews - Video Conference	2 Hours	Yes

DELIVERY

The training shall be delivered in a hybrid fashion where the students need to go through the e- learning courses before attending the class and the faculty shall engage the students in activities that shall help them apply the concepts.

The students can utilize the skill platform as part of this engagement.

Aptitude and Communication training shall go as per the modules indicated above

DURATION AND SCHEDULE

1. Future Wise shall provide the duration and schedule based on the total students to be trained.
2. This MOU is valid for a period of **One (1)** year

GENERAL TERMS AND CONDITIONS

FUTURE WISE OBLIGATIONS:

1. Future Wise would provide soft copy of complete participants learning manuals
2. Future Wise will not be responsible to hold any additional classes for the loss of classes if are because of not utilizing the resource person available for the Day.
3. Future Wise would be happy to conduct and complete the modules if days fall short because of unexpected or public / College holidays.

CLIENT'S OBLIGATIONS:

1. In order to schedule the Trainer Resources for maximizing the value to the client, Future Wise would require confirmed dates for the program at least 2 weeks in advance.
2. Client will provide to Future Wise complete and correct names of participants for each programme at least Ten days in advance of the scheduled date.
3. Client will inform any changes in delivery schedule and / or participants list at least Seven days in advance of schedule date.
4. Client will arrange for training infrastructure like:
 - Training Venue: One room, preferably like cluster —type seating arrangement.
 - Equipment: The room requires an LCD projector, flip charts / markers, whiteboard, audio and visual and incidental stationery.
5. For outstation projects the college shall arrange for a comfortable stay for the trainers in the college premises and also arrange for an initial pick up when the trainers reach the college on the scheduled date of commencement.

AGREED:

For VIPW



Authorized Signatory
PRINCIPAL

VIJAYA INSTITUTE
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU VIJAYAWADA 521 008



For Future wise
For FUTURE WISE



Authorized Signatory
Proprietor

Witness 1:

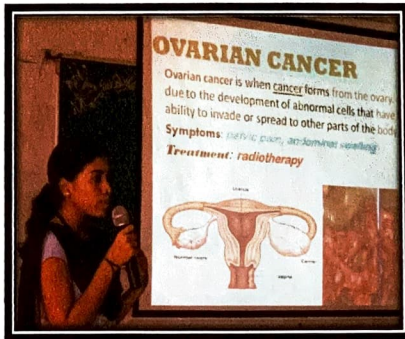
K. V. R. Rameswari
(KOLA VIJAYA RAJA RATESWARI)

Witness 2:

S. Venkateswara Rao
(S. VENKATESWARA RAO)

Collaborative activity conducted between
VIJAYA INSTITUTE OF PHARMACEUTICAL SCIENCES FOR WOMEN
&
FUTURE WISE

Title of Activity	Soft Skills Training
Resource Person	Mr. L. V. Gangadhar Rao, Future Wise.
Date	22.06.2015 - 25.07.2015
Duration	04 Weeks
Place	VIPW, Vijayawada.
Students Participated	83
Description	Vijaya Institute of Pharmaceutical Sciences for Women in collaboration with Future Wise organized "Soft Skills Training" Program for III B. Pharm students to make the students aware of the skills gap and shortage found in the industry and the importance of cluster of personality traits, managing people, body language, leadership qualities and interpersonal skills.



III B. Pharm students participating in Soft Skills Training



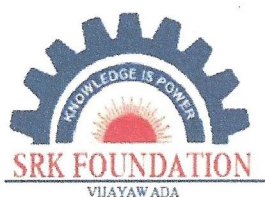
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COURSE STRUCTURE

PHASE- I: 7 Weeks (70 Hours)

Knowledge Areas	Hours	B. Pharmacy II Year Students
Training Need Assessment	4 Hours	Yes
Formation of teams & Introduction	2 Hours	Yes
HAP & D P Presentation Allotment	2 Hours	Yes
S E Session - 1	2 Hours	Yes
S E Session - 2	2 Hours	Yes
S E Session - 3	2 Hours	Yes
Nervous System (H A P)	2 Hours	Yes
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S E Session - 13	2 Hours	Yes
Skeletal System (H A P)	2 Hours	Yes
S E Session - 14	2 Hours	Yes
Final Session	8 Hours	Yes

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Knowledge Areas	Hours	B. Pharmacy III Year Students
Training Need Assessment	4 Hours	Yes
Allotment of Live Projects	2 Hours	Yes
Attitude	2 Hours	Yes
Time Management	2 Hours	Yes
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DELIVERY

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DURATION AND SCHEDULE

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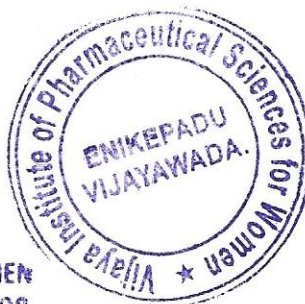
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ENIKEPADU VIJAYAWADA 521 08



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(KOLA VIJAYA RAJA RATESWARI)

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Collaborative activity conducted between
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&
FUTURE WISE

Title of Activity	Campus Recruitment Training
Resource Person	Mr. L. V. Gangadhar Rao, Future Wise.
Date	29.06.2015 - 25.07.2015
Duration	03 Weeks
Place	VIPW, Vijayawada.
Students Participated	83
Description	Vijaya Institute of Pharmaceutical Sciences for Women in collaboration with Future Wise organized "Campus Recruitment Training" Program for IV B. Pharm students to improve their soft skills so that they can confidently ace the interviews.



IV B. Pharm students participating in Campus Recruitment Training



Principal
VIJAYA INSTITUTE
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU VIJAYAWADA 521 108

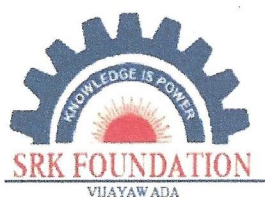
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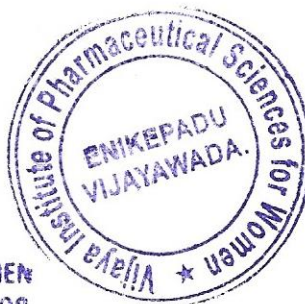
AGREED:

For VIPW



Authorized Signatory
PRINCIPAL

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PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU VIJAYAWADA 521 08



For Future wise
For FUTURE WISE



Authorized Signatory
Proprietor

Witness 1:

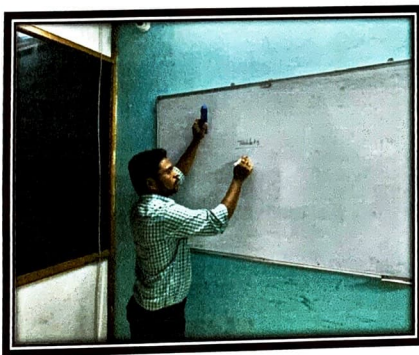
K. V. R. Rameswari
(KOLA VIJAYA RAJA RATESWARI)

Witness 2:

S. Venkateswara Rao
(S. VENKATESWARA RAO)

Collaborative activity conducted between
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&
SURA LABS

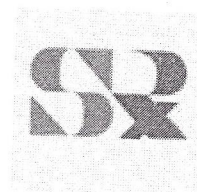
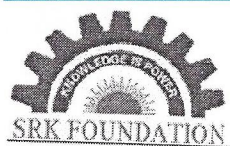
Title of Activity	Training for newly recruited technician
Date	17.05.2016 to 18.05.2016
Duration	02 Days
Place	Sura Labs, Hyderabad.
Faculty Participated	02
Description	Subject experts of VIPW Vijayawada visited Sura Labs located at Hyderabad and trained newly recruited technician on "Scientific approach for pharmaceutical development and validation by using different analytical techniques".



Subject Expert from VIPW conducting training at Sura Labs, Hyderabad.




PRINCIPAL
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MEMORANDUM OF UNDERSTANDING (MOU)

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06-07-2015 to 06-07-2016.

BETWEEN

Vijaya Institute of Pharmaceutical Sciences For Women, Beside Samsung Godown, Enikepadu, Vijayawada, Andhra Pradesh 521108 the First Party represented herein by its representative **Dr. K. Padmalatha, Principal** (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

AND

Sura Pharma Labs (Production & Analytical Lab), 4th Floor, SS Towers, Gaddiannaram, Hyderabad - 500060, A.P, the Second Party, and represented herein by its representative **Mr. Nelluri Vijaydeep, Manager**, (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

WHEREAS:

- A) First Party is a Higher Educational Institution named:
- B) **Vijaya Institute of Pharmaceutical Sciences For Women, Beside Samsung Godown, Enikepadu, Vijayawada, Andhra Pradesh 521108.**
- C) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhance opportunities.
- D) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.

- E) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- F) **Sura Pharma Labs**, the Second Party is engaged in Business.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CLAUSE 1: CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the Institution and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.
- 1.3 The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties.

CLAUSE 2: SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.

- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.
- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.
- 2.4 **Internships and Placement of Students:** Second Party will actively engage to help the delivery of the Internship and placement of students of the First Party into internships/jobs, as per AICTE internship Policy. The Second Party will also register itself on AICTE Internship Policy Portal for disseminating the Internship opportunities available with them.
- 2.5 **Research and Development:** Both Parties have agreed to carry out the joint research activities in the fields of herbal formulation developments.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 Both Parties to obtain all internal approvals, consents, permissions, and

licenses of whatsoever nature required for offering the Programs on the terms specified herein

- 2.9 There is no financial commitment on the part of the First Party to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3: INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copy rights and designs) of the other Party.


CLAUSE 4 VALIDITY

- 4.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms.
- 4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations.

AGREED:

For VIPW

For Sura Pharma Labs


 PRINCIPAL
 VIJAYA INSTITUTE
 PHARMACEUTICAL SCIENCES FOR WOMEN
 ENIKEPADU, VIJAYAWADA, 521 008





 Authorized Signatory

Vijaya Institute of Pharmaceutical Sciences for Women	Sura Pharma Labs
Beside Samsung Godown, Enikepadu, Vijayawada, Andhra Pradesh 521108.	4 th floor, S S Towers, Gaddiannaram,

	Hyderabad - 500060
Contact Details: Dr. K. Padmalatha, Principal, 8008651333	Contact Details: Mr. N. Vijaydeep, Manager. 9885274581.
E-mail: vijayapharmacyfw@gmail.com	E-mail: nellurivijaydeep.suralabs@gmail.com
Web: www.vipw.in	Web: www.suralabs.net


Witness1:


A. Jayarami Reddy


Witness2:


(Rajini. S)

Witness3:


A.V.S. Himabindu

Witness4:


(G. Uday)

11-04-2016

To
The Principal,
Vijaya Institute of Pharmaceutical Sciences for Women,
Enikeepadu,
Vijayawada- 521108.

Sub: Requesting to send two senior faculties to give training to newly recruited technicians-Reg

Madam,

With reference to the above cited subject I solicit you to depute two senior faculty members in Pharmaceutics and Pharmaceutical Analysis to train our newly recruited technicians on the latest formulation and analytical advancements. So I request you to send two of your faculty members to train the technicians in the respective fields. Please oblige and do the needful.

Thanking You,

Yours sincerely,



Mr. Nelluri Vijaydeep



PRINCIPAL
VIJAYA INSTITUTE OF
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU, VIJAYAWADA 521 108



VIJAYA INSTITUTE OF PHARMACEUTICAL SCIENCES FOR WOMEN

Permitted by Govt. of A.P. Approved by AICTE, New Delhi
Pharmacy council of India. New Delhi & Affiliated to JNTU Kakinada

Enikepadu, VIJAYAWADA - 521 108.
Telephone No. : +91 7416560999
Fax No. : +91 866 2844999
e-mail : vijayapharmacyfw@gmail.com

16-04-2016

To
Mr. Nelluri Vijaydeep,
Manager,
Sura Labs,
4th Floor, SS Towers,
Hyderabad – 500060

**Sub: Accepting to provide two subject experts to train the newly recruited technicians-
Reg**

Sir,

With reference to the above cited subject and from our earlier conversation, I am glad to depute two senior faculty members to train the newly recruited technicians. The details of the remuneration are given hereunder.


Terms: Each faculty member will charge 10,000 INR plus TA/DA Charges for training

Thanking You,

Yours sincerely,




PRINCIPAL
VIJAYA INSTITUTE OF
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU, VIJAYAWADA 521 108


Dr. K. Padmalatha
PRINCIPAL
VIJAYA INSTITUTE OF
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU, VIJAYAWADA 521 108

18-05-2016

To
Mr. S. Venkateswara Rao,
Asst. Professor,
Dept. of Pharmaceutics,
Vijaya Institute of Pharmaceutical Sciences for Women,
Enikeepadu,
Vijayawada- 521108.

Sub: Letter of Thanks & Appreciation- reg.

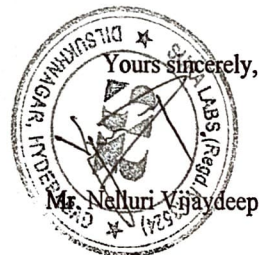
Sir,

With reference to the above cited subject I sincerely thank you for your prompt response and acceptance. The training sessions conducted to our novice technicians were quite resourceful and helpful. We look forward to have the same cordial liaison with your institution in our future projects too.

Thanking You,



PRINCIPAL
VIJAYA INSTITUTE OF
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU, VIJAYAWADA 521 108



19-05-2016

To
Ms. T. Sai Priya,
Asst. Professor,
Dept. of Pharmaceutical Analysis,
Vijaya Institute of Pharmaceutical Sciences for Women,
Enikeepadu,
Vijayawada- 521108.

Sub: Letter of Thanks & Appreciation- reg.

Madam,

With reference to the above cited subject we thank you for obliging our request and accepting the invitation. The lectures delivered were very informative and knowledgeable. We hope to continue the same association with you in our future endeavours in the promotion of professional education.

Thanking You,




PRINCIPAL
VIJAYA INSTITUTE OF
PHARMACEUTICAL SCIENCES FOR WOMEN
ENIKEPADU, VIJAYAWADA - 521108